

Sales Representative

Who we are:

Globe Printers is an Abbotsford based, family owned business focusing on commercial printing, labels and packaging. Our business began in 1994 with the goal of producing quality printing products with an exceptional customer service experience. Twenty-eight years later, we continue to grow and invest in new technologies which allows us to produce a much wider offering of printing products to keep us at the forefront of our industry.

Where we are:

With a population of more than 150,000 people, Abbotsford is a vibrant city to live and work in. Along with a lower cost of living, Abbotsford affords you the opportunity to live close to where you work, minimizing or eliminating your commute and freeing up personal time for you to take part in the activities you love. As “The City in the Country,” Abbotsford is a unique blend of rural and urban, bringing you the best of both worlds. Here, you’ll be able to put down roots and enjoy a close sense of community while still enjoying everything the big city has to offer.

Who you are:

- Team player who actively hunts, prospects, and gathers new business opportunities
- Determined to be successful by reaching milestones and surpassing targets/goals
- Exceptional communication and relationship-building skills
- An enthusiastic and customer service-oriented personality
- Persistent, likeable, personable, and professional
- Entrepreneurial spirit
- Self-starter who can individually and independently work the sales territory
- Interest in developing a career, as opposed to just working at a job
- Creative and forward thinking
- A desire for continuous learning

Qualifications

- 1 to 2 years of outside sales experience in the printing/label and packaging industry is preferred but not required.
- Strong computer skills (i.e., MS Office, email, internet, social media, etc.)
- Ability to thrive in an environment that encourages teamwork, participation, creativity, humour, openness, honesty, and mutual respect.

Benefits:

- Base salary plus commission, benefits package including medical, dental, vision, disability and pension, paid time off between Christmas and New years.